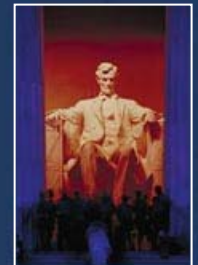


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## An SDVB Success Story

Bob Kingsbury, President  
Los Alamos Technical Associates, Inc.

U.S. Department of Energy  
**OSDBU**  
Office of Small and Disadvantaged Business Utilization



# Topics

- SDVB Preferences
- Suggestions for Success
- LATA's Success Story

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# SDVB Preferences

- The Veterans Benefit Act of 2003 – Sec. 308 (PL 108-183) allows
  - Sole source contract awards to SDVBs if
    - Recipient is a responsible contractor for the performance of the work and the CO has a reasonable expectation that 2 or more SDVBs will not submit offers for the work
    - Anticipated award price will not exceed \$5M for Manufacturing work or \$3M for all other work

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# SDVB Preferences (Continued)

- Restricted competitions among SDVBs if
  - CO has a reasonable expectation that not less than 2 SDVBs will submit offers
  - CO has a reasonable expectation that the award can be made at a fair market price
- Executive Order 13360 issued 10/04
  - Establishes policy that agencies more effectively implement certain Small Business Act provisions

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# SDVB Preferences (Concluded)

- 3% SDVB contracting goal
- Reserving procurements for SDVBs
- Requires Agency Heads to develop a strategy to implement the policy stated in the Order, make the strategy publicly available, and designate a senior-level official to develop and implement the agency's policy

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# Suggestions for Success

- Don't depend on preferences
- Especially not in DOE
- Bring value to clients
- Compete above preference level
  - Small business set asides
  - Unrestricted procurements
- Let credit for SDVB contracting or subcontracting be a bonus for client

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# LATA's Success Story

- As a subcontractor
  - Successful subcontractor to DOE's M&O contractors for first 20 years
  - Major subcontractor at Rocky Flats
    - Member of Kaiser Hill's team in 1995
    - Supplied key person / supported proposal
    - Significant performance accomplishments
      - HEUN removal & shipment
      - First Plutonium Facility Deactivation
      - Pond Sludge processing & shipment

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# LATA's Success Story

- As a prime contractor to DOE
  - LATA Sharp Remediation Services, LLC awarded EM Nationwide ID/IQ contract in November 2004 – SB award
    - Ashtabula Closure Project
    - SPRU DD&R
  - LATA/Parallax Portsmouth, LLC awarded Portsmouth Remediation Project in January 2005 – SB award

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# LATA's Success Story

- Portsmouth accomplishments
  - Improved safety record
  - Reached Gold Chart metric for legacy waste shipments in 6 months – now well ahead
  - Implemented more cost effective treatment of groundwater plume
  - Completed D&D of 14 surplus facilities
  - Treating troublesome waste stream

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# X-770 Mechanical Test Facility Demolition at Portsmouth



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# LATA's Success Story

- Ashtabula Closure Project accomplishments
  - Eliminated source of groundwater contamination
  - Declared physical completion 11/1/06
    - 2 weeks ahead of revised target date
    - 2 weeks after original target date
  - Volume of contaminated soil was twice amount expected by DOE and LSRS

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# LATA's Success Story

- Completed project at less than revised target cost
- Established outstanding working relationship with DOE, RMI, OEPA, ODH, and independent verification contractor (ORISE)

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# Ashtabula Site – Before and After



November 2003;  
Same as November 2005



November 1, 2006

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# LATA's Success Story

- With other federal agencies
  - LTRA contract awarded to LATA by Kansas City District, Army COE in February 2007 – SDVB award
  - MARC awarded to LSRS by Buffalo District, Army COE in March 2007 – SDVB award
  - Subcontractor on ERRS contract awarded to Kemron by EPA Region 3 in May 2007 – SB award

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